



# The London Market Introduction

**Tuesday 8 and Wednesday 9 July 2025**

## Overview

This session is aimed at those working in European markets who wish to gain an understanding of how the London Market operates in respect of legacy books. The content is designed to be of value to those wanting to learn how those in the London Markets buy or sell portfolios or find finality through other solutions.

Delegates will:

- Gain a broad understanding on how the London Market operates.
- Explore the regulatory framework applying to such transactions.
- Consider the buyer / seller expectations.
- How legacy business is transacted and the differing methods of transfer.

The training event will contain relevant case studies and opportunity for discussion for delegates to test their understanding. Through interaction with experienced senior speakers drawn from the industry, it will provide insight and valuable perspectives to the area.

## Target Audience

This session is aimed at bringing together professionals from the European and London markets who have a shared interest in legacy portfolios or who want to know how the London markets operate.

## Programme

### 8 July 2025, Lloyd's Building:

- 14:00** Tour of the Lloyd's Building  
1<sup>st</sup> tour 2pm, 2<sup>nd</sup> tour 3.30pm
- 16:00** (The tours will be followed by the IRLA BBQ)

### 9 July 2025, Hannover Re offices: **Hannover Re**

- 09:30** Introduction background & history of Lloyd's. Nicole Law, IRLA YPG Chairman
- 10:00** Introduction to the London Market. James Bolton, IRLA Director, Legacy Market round up
- 11:00** UK Regulatory / Transfer Framework. Geraint Alexander, EY
- 11:45** Perspectives from Buy-Sell / Side discussion. James Bolton, Quest, Robbie Kerr, PwC & Ali Robson, EY
- 12:30** Lunch and Networking
- 13:30** Types of Business Transfer. Geraint Alexander, EY
- 14:15** Retrospective Reinsurance – LPT's & ADC's. Will Reddie, HFW
- 15:00** Break and Networking
- 15:30** Case study. Robbie Kerr, PwC
- 16:00** Questions and Closing

## Venue

Hannover Re UK Life Branch,  
20 Gracechurch Street,  
EC3V 0BG London,  
United Kingdom

## Cost

£250 + VAT on registration.  
Cancellations can be agreed up to 7 days prior to  
the event only; please refer to the IRLA Cancellation  
& Refund policy.



Scan the QR to visit  
[irla-international.com](http://irla-international.com)

**Online booking via [registrations@irla-international.com](mailto:registrations@irla-international.com)**



## Up to 4 hours CPD

Delegates participating in this IRLA training event can claim up to 4 CPD hour towards their CPD.